

Dutch Life Sciences & Health Mission

South-Germany – 3 to 6 June 2019





A Dutch Perspective on Life Sciences & Health Sector

The Netherlands is home to a vibrant, concentrated Life Science & Health cluster of more than 2.500 healthcare companies and research organisations, all within a 200 kilometre radius. The Netherlands is considered to be the most concentrated region in the world when it comes to creating economic and social value to healthcare. It all started in the 16th and 17th century, when the Dutch invented the microscope and pioneered in microbiology. Nowadays, The Netherlands faces challenges, but through innovation it is able to deal with increasing health care costs.

The Dutch Life Science and Health sector (LSH) has a very strong reputation. The industry has a broad spectrum ranging from medical devices, mobility & vitality, high-tech and eHealth to hospital building and public health. It also includes education & communication, nutrition, bio-medical and pharmaceuticals.

Taking into account the global and national challenges of healthcare, the Dutch LSH sector is working on enhancing healthcare through innovation. Through efficient, effective, accessible, comfortable and high-quality healthcare solutions, costs can be reduced while capacity increases and the quality of care improves.



Bambi Medical



Bambi Medical is new company that focuses on medical device solutions for the NICU environment in hospitals. Trying to improve the care of pre-terms as young as 24 weeks gestation. The company was founded by Fabio Bambang Oetomo and his father neonatologist Sidarto Bambang Oetomo, who has more than 35 years experience in the treatment of pre-term babies. Bambi meanwhile has brought together an impressive team with medical device development experience from across the globe.

www.bambi-medical.com



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Emmie Steeghs
Chief Marketing Officer

BMA



BMA is a software company that provides solutions in Health IT. Specifically in the field of Obstetrics, with a strong emphasis on CTG monitoring solutions and integration with Hospital Information Systems and Electronic Patient Records.

www.bma-mosos.com



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Bayards Heliport Solutions

Bayards Heliport Solutions has been successfully designing, engineering, manufacturing and installing safe, efficient and cost-effective heliport solutions for over three decades. With more than one hundred installed helipads for renowned hospitals, it is safe to say Bayards is a helipad expert.

When it comes to landing and take-off in air medical services, location and operational efficiency are of paramount importance. Therefore, we sit together with our clients to find the optimum location for the heliport and we create the perfect, customized helipad solution. We can install our rooftop helipads on any building, without adding further structural reinforcements.

www.heliport.solutions



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BMA Telenatal



BMA Telenatal has more than 10 years of experience in at-home / remote monitoring of pregnant women who are at risk of complications during their pregnancy.

We seek to minimise any discomfort associated with complicated pregnancies, while at the same time ensuring that mothers-to-be and their babies receive the best possible care at all times. With our product Sense4Baby we provide mothers-to-be with a monitoring system they can safely use at home.

BMA Telenatal is a subsidiary of ICT Group.
www.bma-telenatal.com/en



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Dörr Kampen BV

Dörr Kampen is manufacturer of stainless steel Hospital equipment. Research & development, engineering, production, programming and assembly is completely in own hands. It does have trainees all over the year. It does have preferred supplier contracts with leading worldwide companies. Dörr Kampen BV is well integrated in the home market and well known for its solid and reliable products.

www.dorrkampen.nl



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Enovation B.V.



For more than 35 years, Enovation has been the leading organisation for healthcare communication. The company focuses on information exchange within healthcare institutions, between healthcare institutions and between the healthcare institution and the patient. Enovation does this with its own innovative (SaaS) solutions, supplemented with solutions from partners. The solutions are based on (international) standards and can be seamlessly integrated within existing processes and information systems of healthcare institutions. With our Healthcare Information Exchange Platform, LifeLine, we have the ambition to facilitate all use cases of information exchange in healthcare.



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EGM architects

EGM is an independent architectural firm based in the Netherlands operating globally. Today, we are among the largest 'health care' architects in Europe with projects in over 25 countries and over 250 realised buildings in the past 20 years. We cover the full spectrum of care, from elderly housing and nursing homes to university hospitals and high tech research centers.

www.egm.nl



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Medify

Medify produces software to clarify healthcare for both patients and healthcare providers. Through our Medical Experience platform (MEX) we provide digital counselling of patients (using 3D visualizations of body and procedures, guided by text, voice and regular video) and collect important data for the healthcare provider to use (anamnesis, informed consent, evaluations).

As digitizing processes in hospitals means reshaping information and communication flows, as well as altering tasks of hospital personnel, implementation and change management is also an important part of the services of Medify. By smart integration in the clinical process significant cost reduction is realized, by reducing counselling costs and lowering the administrative burden.



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Minddistrict

Minddistrict is the leading eMental Health provider in the Netherlands and Europe. Our platform supports patients in dealing with their mental health issues as well as provide the therapist and doctors a way to digitally interact and support the patient.

www.minddistrict.com



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Progressional People

Progressional
People^{PP}

Progressional People is a Dutch knowledge institute in health care. We research, document, and publish about trends and developments in health care in the Netherlands for over 30 years. We develop IT-based HR development systems, in order to make employees fit for the future and increase their employability. Progressional People is based in Utrecht, the Netherlands. We provide services to more than 50% of Dutch hospitals, elderly care institutes, and other health care companies. We have branch offices in Düsseldorf (Germany) and St. Martin (Caribbean).

www.progressionalpeople.de



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Performance HOTflo

Performance HOTflo offers healthcare providers smart (information) solutions to get a grip on processes. Together we work on a better future for the patient. We do this with knowledge and expertise in innovative technologies and a passion for healthcare.

www.performance.com



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Score B.V.



Personal health is pivotal for medical staff and they should be conscious about their own physical condition while practicing. For healthcare professionals we create ergonomic chairs and stools that support a good posture in the workplace. Additionally, we have created patient chairs that support an ergonomic posture for medical staff.

Score is a Dutch family company that has specialized in developing and manufacturing chairs for professionals. Our saddles stools for example, are exported world-wide. Our vision: live healthy and work comfortable.

www.scorenl.com



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Topic Healthcare Solutions BV

At Topic Healthcare Solutions, we bring technology and workflow together. As a technology company we leverage digital healthcare to deliver a new perspective on clinical workflow management in operating rooms.

Combining smart sensors, mathematical models and deep learning algorithms, our WISH system detects relevant steps in an operating procedure in real-time. Based on this, we determine the actual end-time of operating procedures and when needed, re-schedule following operations automatically. As a result, hospitals increase in efficiency, maximise resource utilization, staff members experience balanced working days and patients are offered better service. A technological solution combined with a holistic view, this is how we define impact.



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ZIVVER



Organisations are increasingly working with digital data. They exchange sensitive information with a greater number of parties. This creates a lot of new added value, yet at the same time the risk factor rises as well. ZIVVER meets the growing demand for security, privacy, efficiency, and user-friendliness in information sharing.

Founded in 2015, ZIVVER originated from the idea of meeting these needs with the best product. More than 1700 customers are communicating securely in The Netherlands, Belgium and Germany. After successful first implementations in Germany, our current focus is to develop our business further and expand throughout Germany.
www.zivver.eu



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Vahlkamp International B.V.



Vahlkamp manufactures and develops sensors for elderly, sick and disabled people. Our core activity is production and development, service and sales of sensors, active and passive in and round the bed of Nursery Homes, Hospitals, Elderly homes and home care.

www.vahlkamp.nl



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Enterprise Europe Network

Netherlands Enterprise Agency (RVO.nl)

The Enterprise Europe Network is the world's largest support network for small and medium sized businesses (SMEs) with international ambitions. It has 3,000 experts across 600 member organisations in more than 60 countries. Member organisations include chambers of commerce and industry, technology centres, and research institutes. The Network helps ambitious SMEs innovate and grow internationally. It provides international business expertise with local knowledge across a range of targeted services: partnership, advisory and innovation support. German Network partners involved in this company mission are Steinbeis 2i GmbH and Baden-Württemberg International GmbH.



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InnovationQuarter

InnovationQuarter is the regional economic development agency for West Holland. InnovationQuarter finances innovative and fast-growing companies, assists international companies in establishing their businesses in West Holland, and facilitates (international) collaboration between innovative entrepreneurs, knowledge institutes and government. In this way, and in cooperation with the business community, InnovationQuarter supports the development of West Holland to become one of the most innovative regions in Europe. A real-life testing ground that inspires metropolitan areas across the globe. Collaboration is a condition for us to be able to achieve our (social) goals.



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Netherlands Business Support Office Stuttgart

The Netherlands Business Support Office (NBSO) helps Dutch companies to enter the German market. We work for companies in all industries. We put special focus on the healthcare industry in the broadest sense of the word (medical technology, e-health, care issues, etc.). Whether it is answering simple questions, preparing detailed market studies or actively contacting potential trading partners in Germany - entrepreneurs can turn to us for all their concerns. We are happy to help - quickly, personally and unbureaucratically. Of course, our services are also available to German organisations who would like to find out more about the Dutch economy or are looking for suitable (trading) partners. Please feel free to ask us. We are there for you!



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www.niederlandeweltweit.nl/laender/deutschland/ueber-uns/nbsos-wer-sind-wir/nbsso-stuttgart (D)

Task Force Health Care



The Task Force Health Care (TFHC) is the public-private platform for the Life Sciences and Health sector with over 130 partners founded in 1996. Our mission is to improve healthcare and wellbeing internationally with the use of Dutch expertise and in a sustainable and demand-driven manner.

The TFHC network consist of partners from industry, knowledge institutes, NGO's, healthcare providers and the (semi-)government, all active in the Dutch Life Sciences & Health sector. Our partners provide smart solutions to various healthcare challenges.

www.tfhc.nl



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